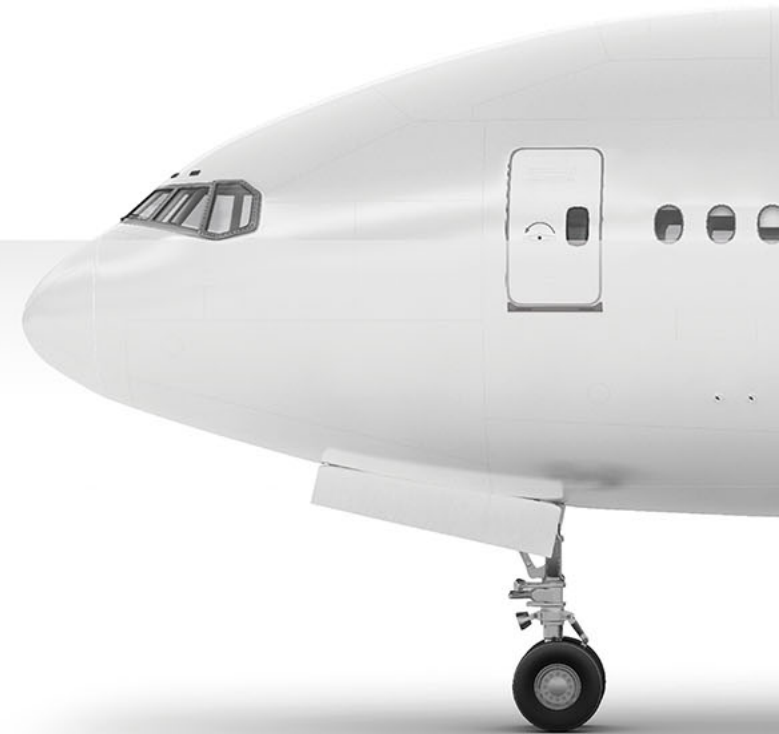


2021 FULL YEAR RESULTS

3 March 2022
presented by

Tony Wood, Chief Executive
Louisa Burdett, Chief Financial Officer



Agenda

- 2021 Highlights
- Financial results
- Investing for the future
- Recovery
- Summary and outlook



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2021 HIGHLIGHTS

Tony Wood

Chief Executive

Overview of the year

Good cash performance and encouraging order intake provides momentum into 2022

- Recommended all cash offer of 800 pence per share from Parker-Hannifin approved by shareholders
- Organic revenue¹ 5% lower vs 2020 with continued sequential improvement in civil aerospace
- Civil aftermarket growth of 7%¹ for full year (+51% in H2 and +58% in Q4); encouraging order intake in final quarter with book to bill of 1.11x for full year
- Underlying operating profit 7% lower at £177m (FY 2020: £191m) with strong underlying operating margin recovery in the second half increasing 520 basis points
- Good cash performance with free cash inflow of £46m (FY 2020: inflow of £32m)
- Strong liquidity with headroom of £573m on committed facilities
- Improvement in underlying net debt:EBITDA ratio at 1.9x returning to pre-pandemic levels; interest cover of 11.3x
- Continued progress on key strategic initiatives

¹: Organic figures exclude the impacts of acquisitions, disposals and foreign exchange.

Strategic highlights

Progress on all four priority areas

Strategic priority

Portfolio Strategy



Customers



Competitiveness



Culture



FY 2021 Achievements

- Good progress on technology development and industrialisation across aerospace and energy
- Continued application and investment in ALM and digital manufacturing

- Investment in capability and capacity at our three regional aftermarket hubs
- Growing share in the aftermarket with addition of 11 SMARTSupport™ contracts

- Commissioning of Ansty Park UK facility with direct customer shipments from the site
- Investment in capability across a number of sites and further footprint consolidation

- 2% increase in employee engagement vs 2020, with Group score now 4% above global high performing benchmark
- Strong focus on Diversity & Inclusion, doubling membership of Employee Resource Groups

FINANCIALS

Louisa Burdett
Chief Financial Officer

Income statement

Encouraging signs of recovery in second half; improvement in H2 vs H1 UOP margin of 520 basis points

Underlying ¹	2021 £m	2020 £m	Growth		
			Reported	Organic ²	
Orders	1,526	1,547	(1%)	9%	Includes strong order growth in civil aerospace: +58% for full year and +117% in H2 vs H2 2020
Revenue	1,489	1,684	(12%)	(5%)	Group performance reflects soft defence and headwinds from second year of COVID-19 and supply chain disruption
Operating profit	177	191	(7%)	(3%)	
Operating margin	11.9%	11.3%			Reported numbers reflect impact of stronger sterling and disposals
Net finance costs	(28)	(31)			
Profit before tax	149	160			520 basis point increase in UOP margin between H1 (9.1%) and H2 (14.3%)
Tax	(29)	(31)			
Tax rate	19.3%	19.7%			Currency translation benefits and lower levels of bank debt
Profit for the year	121	128	(5%)		
Earnings per share	15.4p	16.5p			

1: A full reconciliation from underlying to statutory figures is provided in notes 5 and 10 of the preliminary results announcement.

8 2: Organic figures exclude the impacts of acquisitions, disposals and foreign exchange.

Revenue by end market

Recovery in civil aftermarket and growth in Energy; softer defence

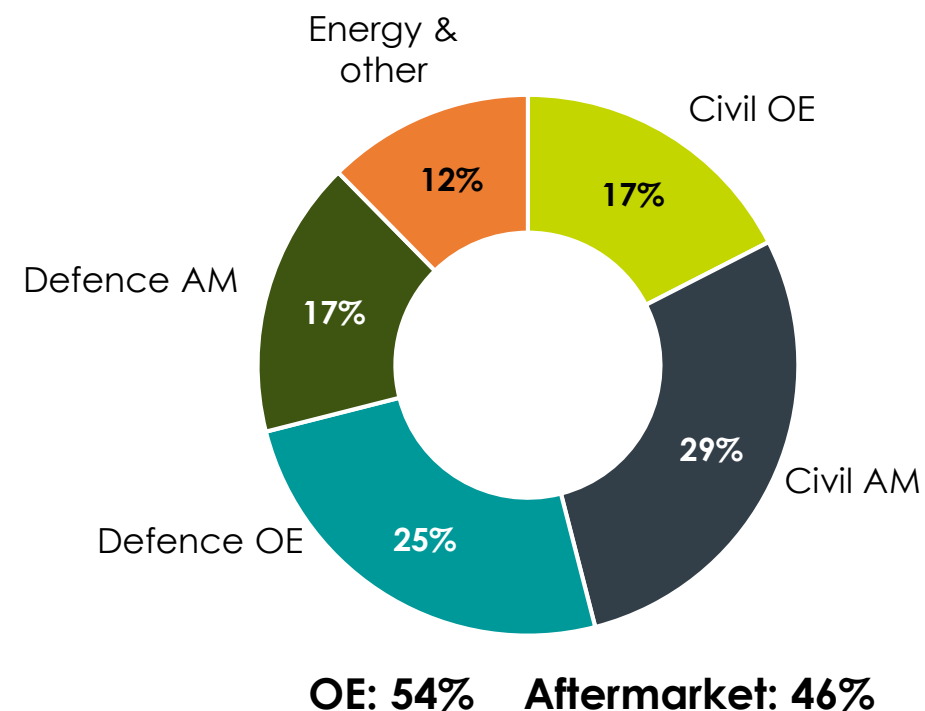
	Organic revenue growth % vs 2020						
	Q1	Q2	Q3	Q4	H1	H2	FY21
Civil OE	(46)	3	10	26	(28)	17	(10)
Civil AM	(46)	10	44	58	(24)	51	7
Defence	(10)	(7)	(12)	(16)	(9)	(14)	(11)
Energy	0	7	(3)	20	4	8	6
Group	(29)	0	5	12	(16)	8	(5)

	FY 2021 Revenue Growth	
	Reported %	Organic %
Civil OE	(15)	(10)
Civil AM	1	7
<i>Total civil</i>	(6)	0
Defence	(19)	(11)
Energy	3	6
Other	(16)	(8)
Total Group	(12)	(5)

LJ (13)%
RJ (7)%
Biz (4)%

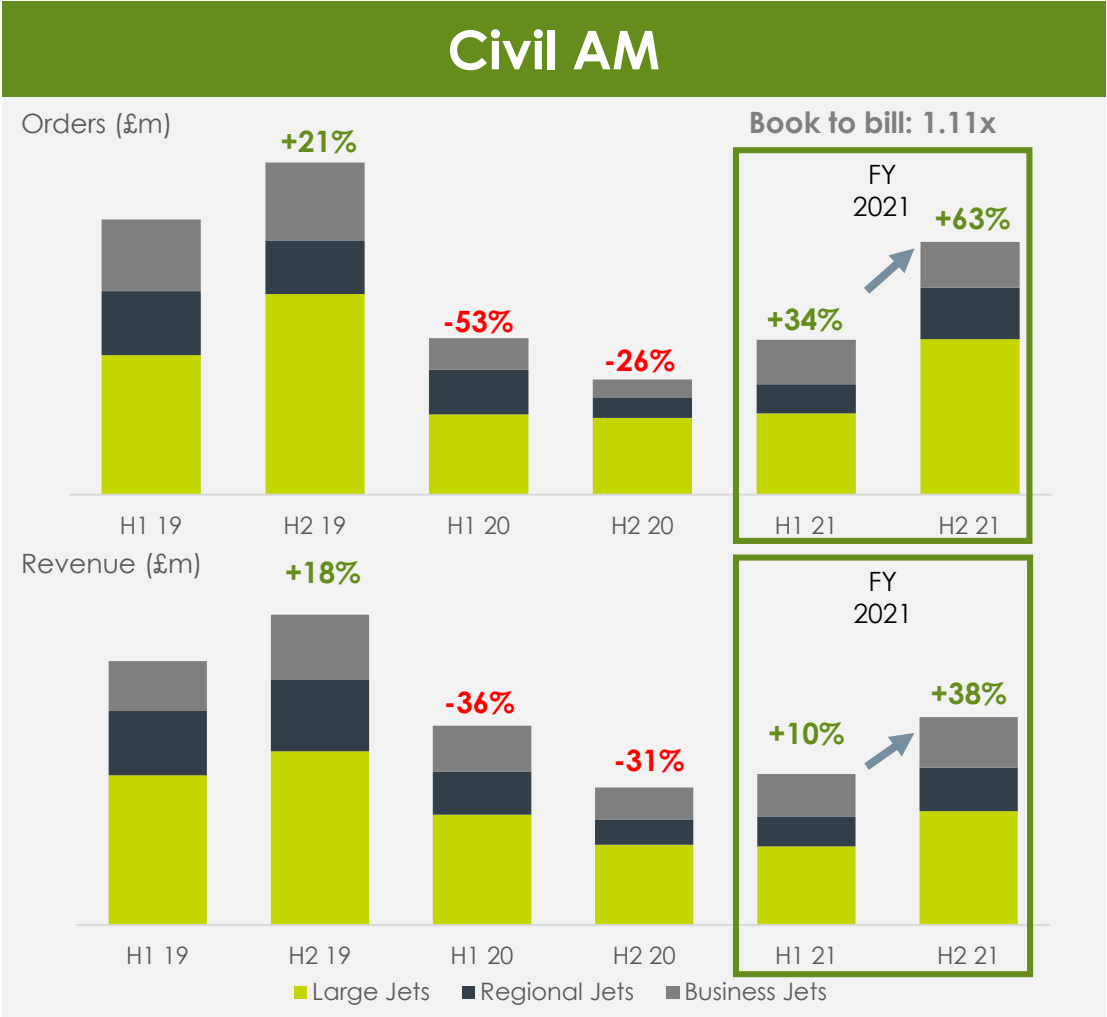
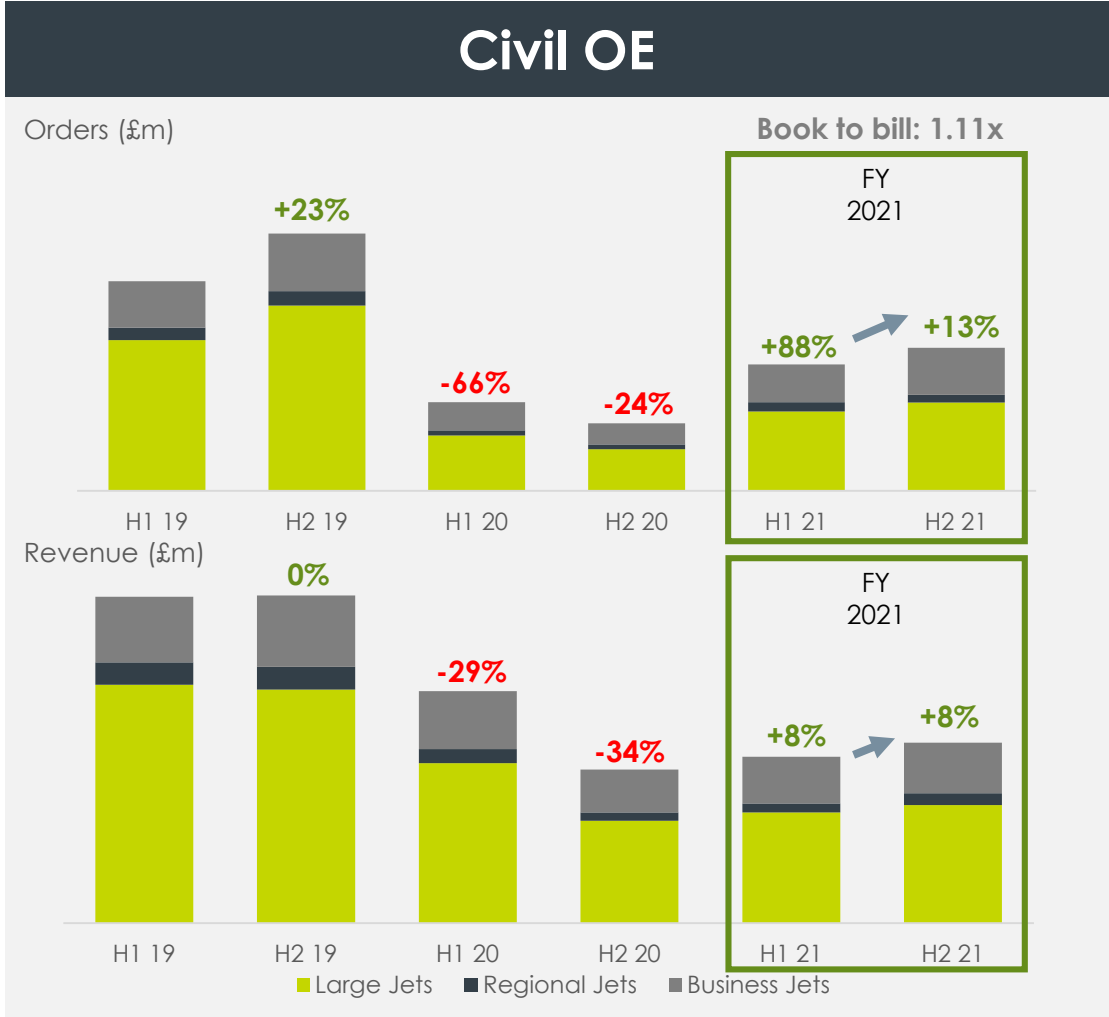
LJ 1%
RJ 6%
Biz 21%

FY 2021 Revenue by market (Reported)



Orders and revenue trends in civil aerospace

Strong sequential improvement in both orders and revenue particularly in the civil aftermarket



1: All growth figures are on an organic basis

Divisional performance

Strong brakes aftermarket and growth in energy more than offset by defence

	Organic revenue growth year on year %	
	H1	H2
Airframe Systems	(15)	12
Engine Systems	(27)	10
Energy & Equipment	4	(4)
Services & Support	(27)	10
Group	(16)	8

Underlying	Revenue		Operating profit	Operating margin	
	£m	Organic Growth %		FY 21 %	FY 20 %
Airframe Systems	737	(3)	120	16.3	15.2
Engine Systems	208	(10)	(17)	(7.9)	(6.4)
Energy & Equipment	271	0	42	15.6	14.4
Services & Support	274	(11)	32	11.5	12.7
Total	1,489	(5)	177	11.9	11.3

- **Airframes:** good revenue growth in civil aftermarket (+20%), offset by lower OE volume (lower wide body demand) and defence
- **Engines:** loss primarily driven by lower defence revenue in Engine Composites and COVID/supplier disruption in first half; civil revenue in Engine Composites flat
- **Energy & Equipment:** good performance in energy and other markets with revenue growth of 9% in both, offset by lower defence
- **Services & Support:** recovery in civil aerospace aftermarket in second half more than offset by lower orders from the US Defense Logistics Agency in defence

Free cash flow

Another year of positive free cash flow

£m	2021	2020
Underlying EBITDA	291	297
Working capital movement	(49)	8
Capex	(70)	(90)
Capitalised R&D/PPC	(29)	(43)
Proceeds from disposal of PP&E/lease premium	37	5
Underlying operating cash flow	180	177
Pension deficit payments	(42)	(22)
Operating exceptionals	(26)	(49)
Net interest paid	(28)	(32)
Tax paid	(38)	(42)
Free cash flow	46	32

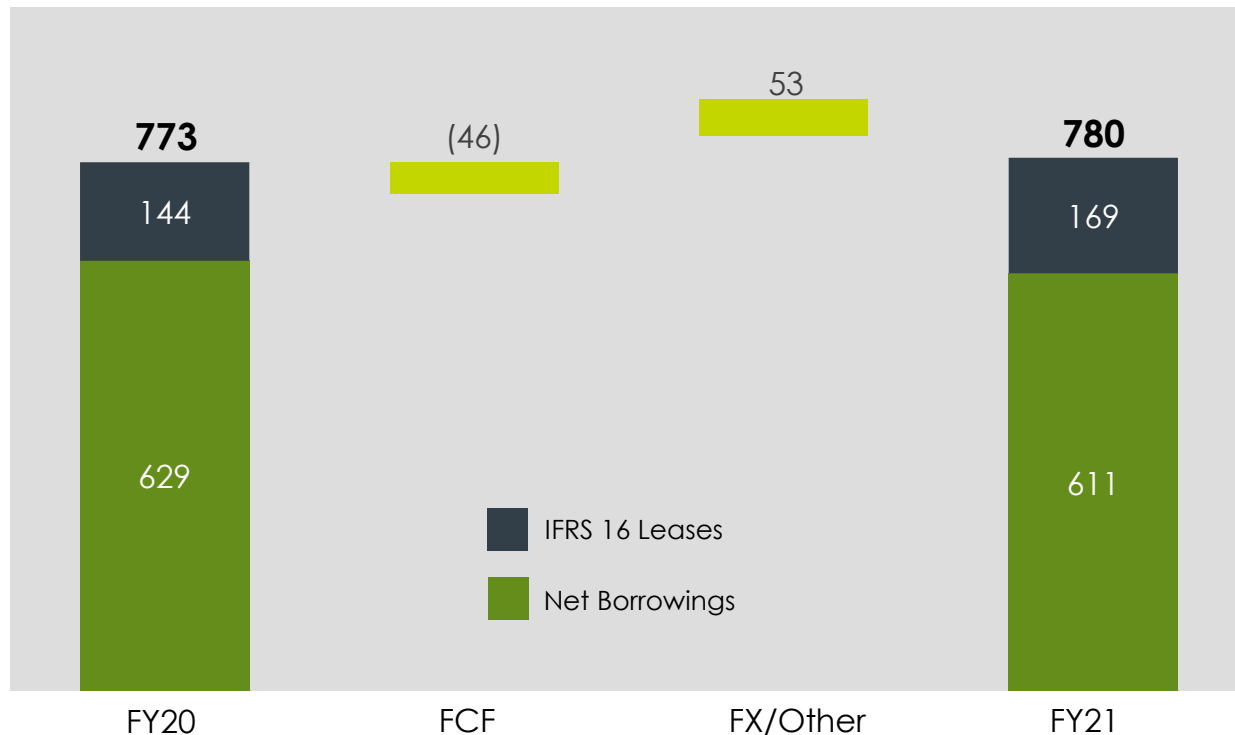
- Investment in **working capital** as we responded to the recovery in civil volumes and prioritised our supply chain
- Lower **capital expenditure** reflects re-phasing of proportion of carbon expansion into 2022 and mix between opex and capex
- Proceeds from disposals of PPE** reflects sale and leaseback transactions as part of our ongoing footprint optimisation programme
- Pension** payments in line with revised payment schedule with some payments deferred from 2020
- Cash Tax** includes expected payment of £18m in relation to UK CFC regime; overall payment lower than expected due to geographic mix of profits
- Positive impact on net debt from **free cash inflow** before impact of **forex** and **leases**

Balance sheet and liquidity

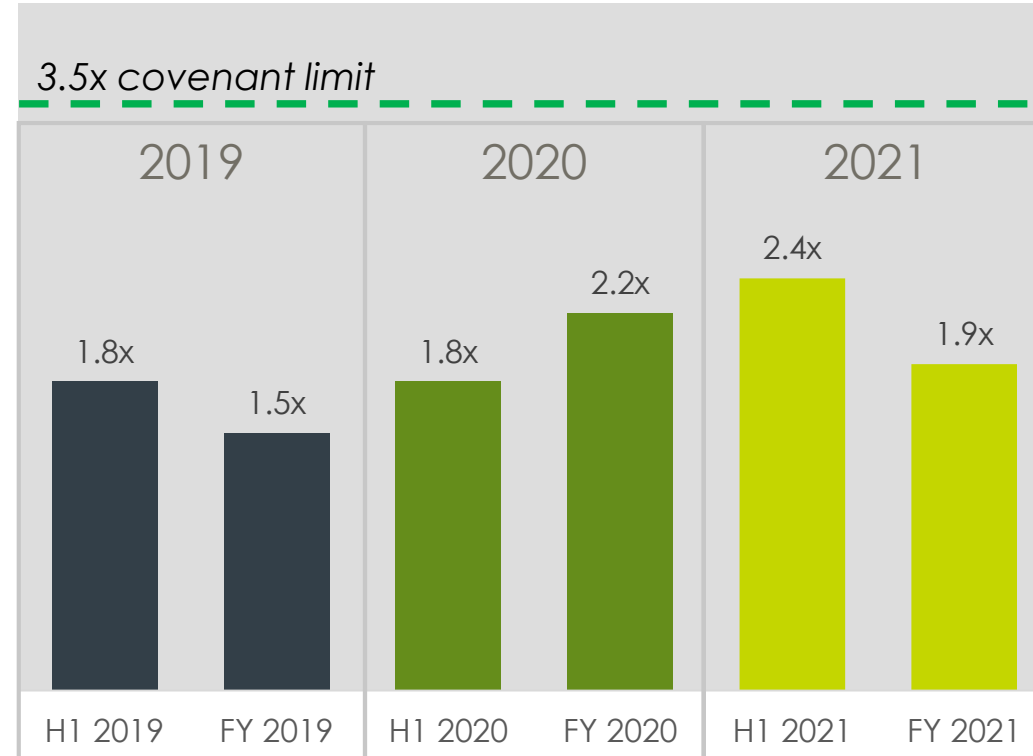
Net debt:EBITDA ratio returning to pre-pandemic levels

	Covenant	FY 2021	FY 2020
Net debt:EBITDA	≤3.5x	1.9x	2.2x
Interest cover	≥3.0x	11.3x	9.8x
Headroom		£573m	£908m

Net debt £m



Net debt:EBITDA ratio



CONTINUED STEWARDSHIP OF THE GROUP IN A SECOND YEAR OF COVID

INVESTING FOR THE FUTURE





Tony Wood

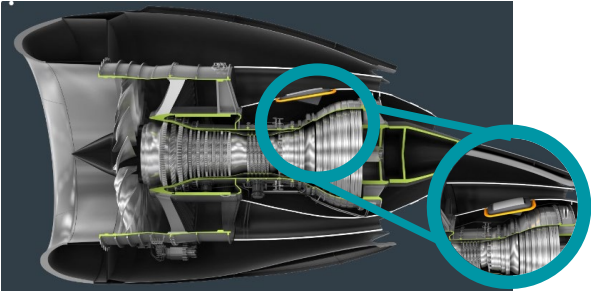
Chief Executive

MEGGITT

Investing in differentiated technology

Enabling the transition to net zero aviation and cleaner energy

	70%+ of revenue from sole-source positions
	Leading market positions across our product portfolio
	Strong intellectual property comprising ~375 active patents
	Over two thirds of innovation budget on sustainable technologies
	Leading technologies and aerospace derived innovation in Energy



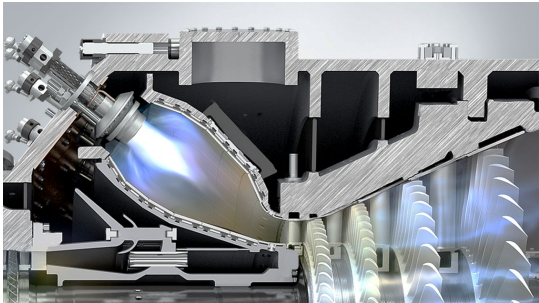
More efficient aircraft and engines



Next generation propulsion



Net zero energy



Optical Sensing

CONTINUED PROGRESS ON SUSTAINABLE TECHNOLOGY DEVELOPMENT

Ansty Park

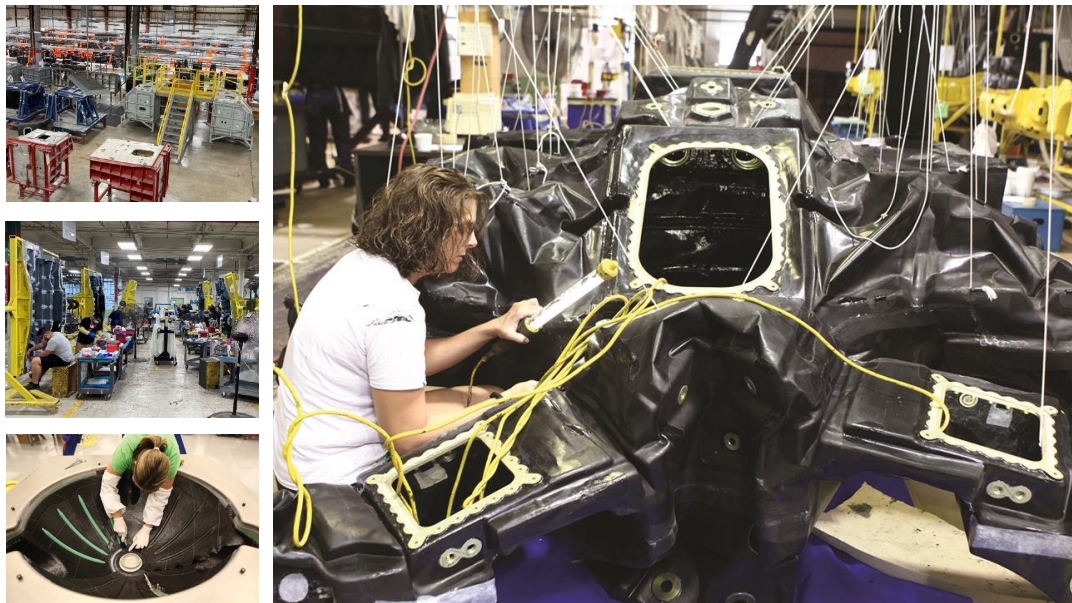
State of the art UK engineering and advanced manufacturing centre of excellence



- Our largest ever infrastructure investment
- 5 UK sites consolidated
- Facility of 500,000 square feet
- Over 1,700 pieces of equipment installed
- Over 1,000 employees transitioned
- 2GW/hrs electricity generated in 2021 from one of the largest solar roofs in the UK

Global manufacturing investment

Continued investment to enhance our manufacturing footprint



Rockmart, USA – Fuel cells

Significant investment in automation, lean production, testing capability and efficiency



Saltillo, Mexico – Engine Composites

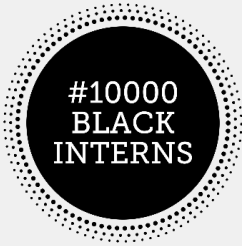
Manufacturing and process efficiency driving significant improvement in yields

BUILDING CAPACITY, CAPABILITY AND EFFICIENCY ACROSS OUR SITES

People, Planet, Technology

Embedding ESG across the Group

PEOPLE



76%
Engagement score
in 2021

1,000+
members of
Employee
Resource Groups

PLANET

RACE TO ZERO



SCIENCE
BASED
TARGETS

DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

50%
reduction in green
house gas
emissions by 2025

100%
of electricity sourced
from green suppliers
in UK, Denmark and
Switzerland

TECHNOLOGY



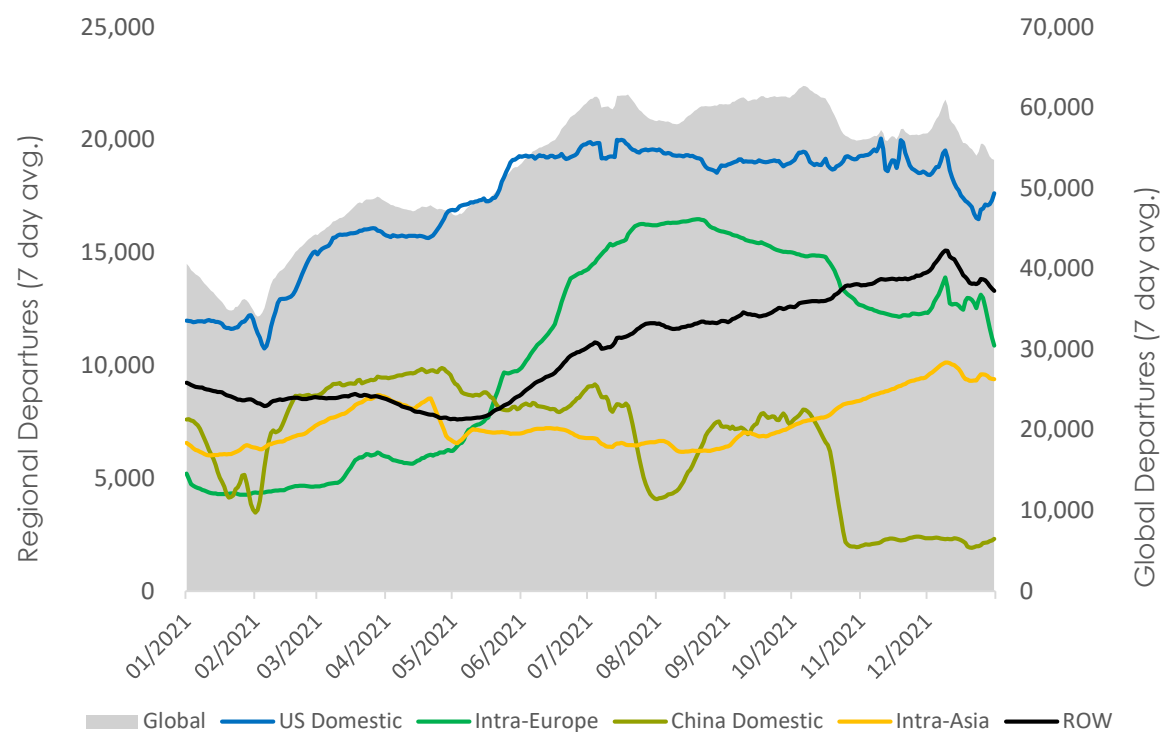
Innovation spend
on sustainable
aviation & low
carbon energy

**WELL PLACED FOR
THE RECOVERY**

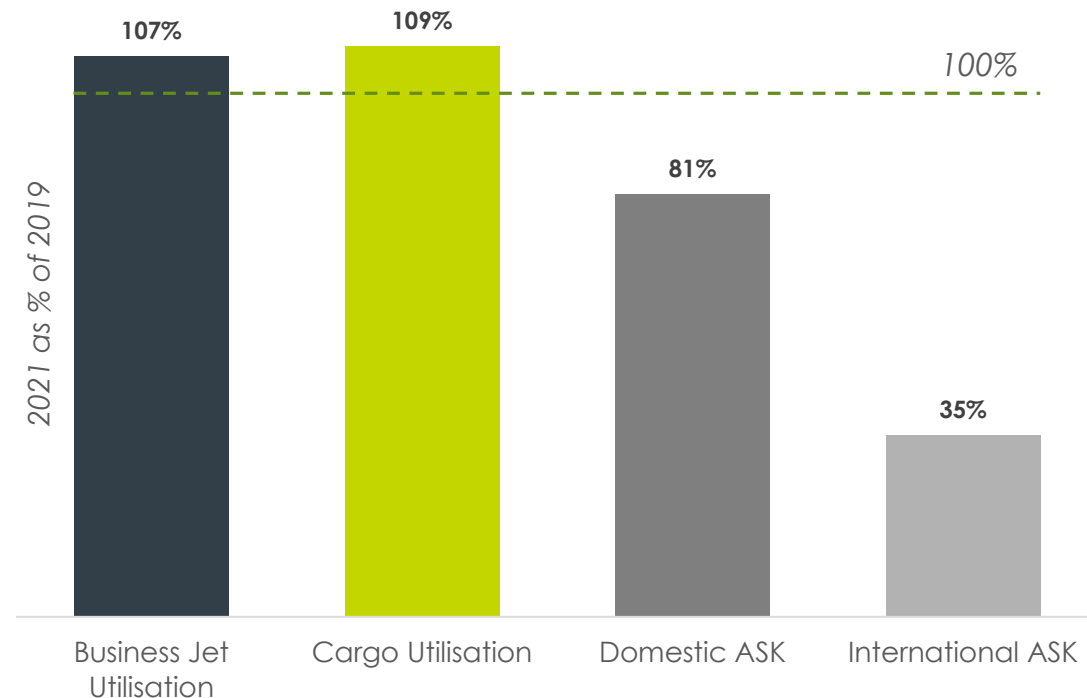
Civil aerospace recovery is underway

Significant variations regionally and between platform categories

Significant regional variations in recovery



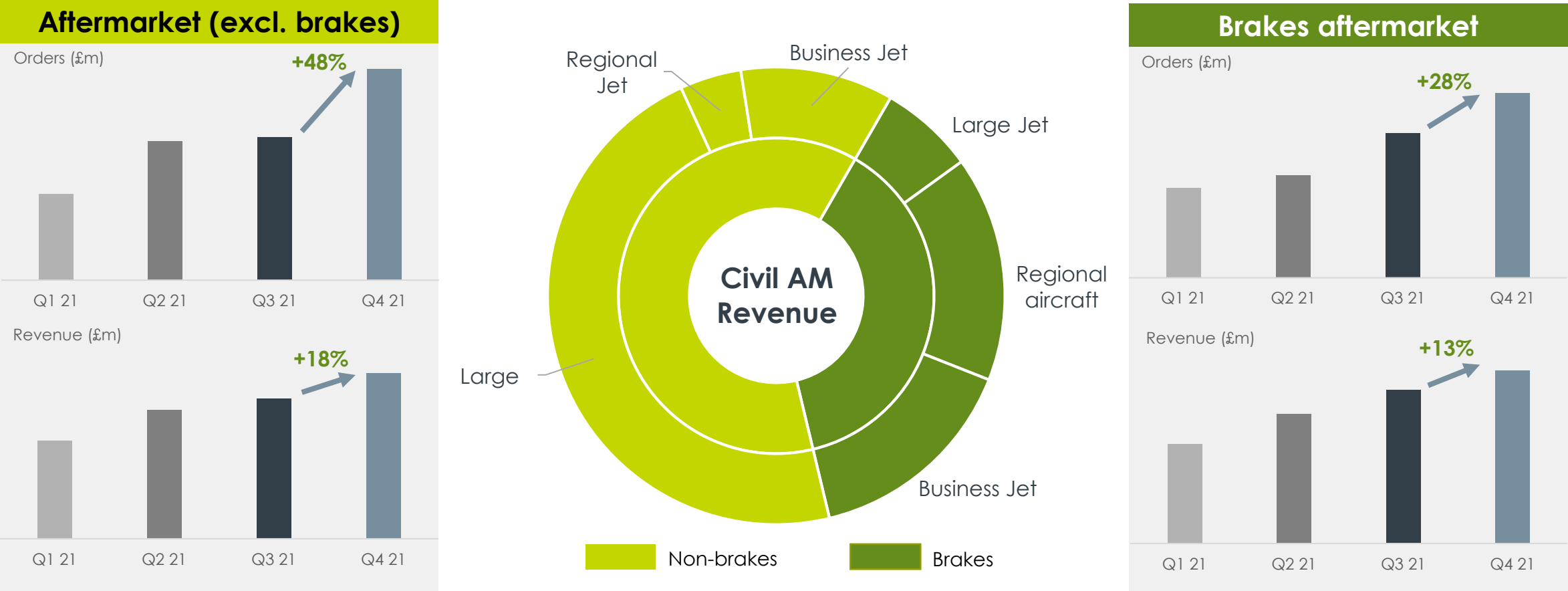
Business jets, cargo and domestic leading the way



RECOVERY UNDERWAY; LIKELY TO REMAIN NON-LINEAR IN SHORT TERM

Group civil aftermarket

Good order intake in final quarter, with brakes aftermarket revenue up 22% for the full year

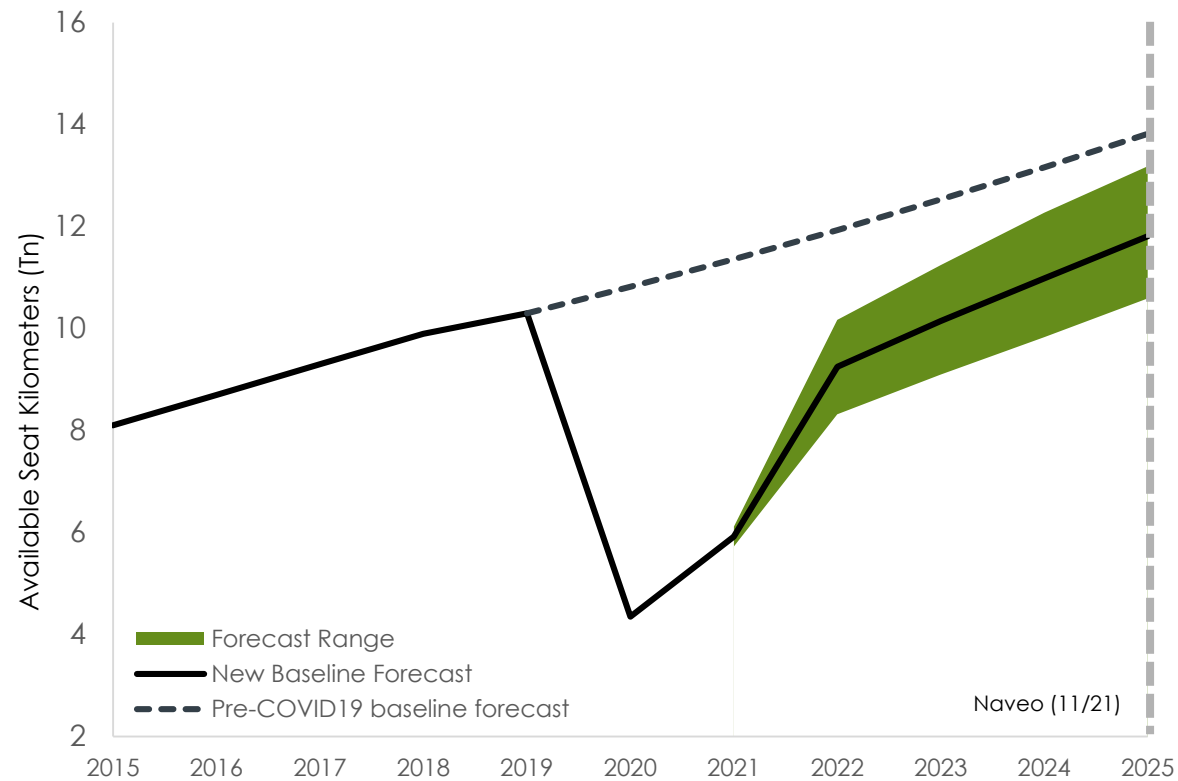


ENCOURAGING ORDER INTAKE IN Q4 PROVIDES POSITIVE MOMENTUM

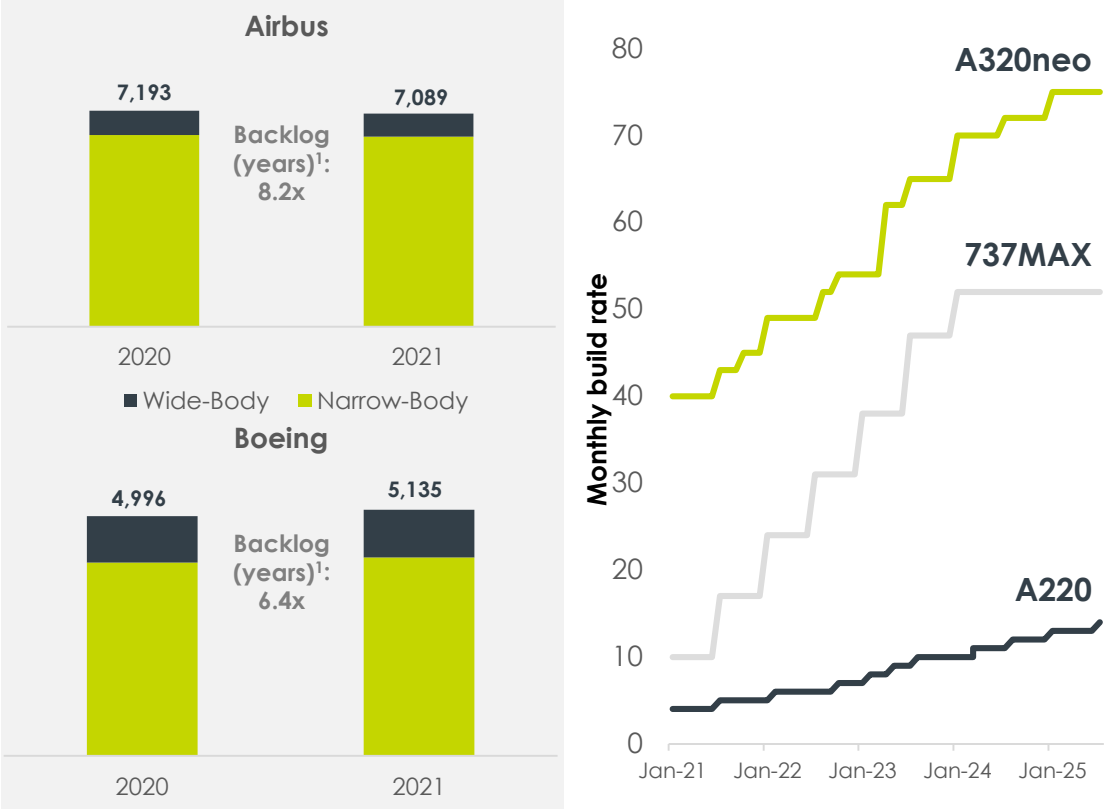
Medium-term outlook for civil aerospace

Significant pent up demand to fly and backlog for new aircraft remains strong

ASKs recover to 2019 levels in 2023 / 2024



Healthy OEM backlog build rates ramping



OUTLOOK FOR CIVIL AEROSPACE REMAINS POSITIVE

22 1: Backlog (years) defined as the number of years to clear 2021 backlog, at a rate of peak deliveries for Airbus and Boeing (in 2018 and 2019 respectively)
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Summary & Outlook

The future prospects for the Group are encouraging

- Thank you to our global teams for their resilience and dedication
- Maintained focus on delivering for our customers and executing our strategy
- Delivered another good cash performance and strong H2 margin improvement
- Encouraging order intake in the second half provides positive momentum into 2022
- The continued recovery and strong fundamentals underpin confidence in the outlook and future prospects for the Group
- Since the Group is in an offer period under the UK Takeover Code, we are not providing financial guidance for 2022, nor are we able to comment on expected performance relative to any analyst forecasts that may be available

Appendices

Currency impact	1
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Cash drivers	3
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Market segment exposure by end market	7
Revenue growth by quarter	8

Currency impact

Appendix 1

	FY 2020	FY 2021
\$/£ rate		
Translation rate	1.29	1.36
Transaction rate (hedged)	1.38	1.36
Euro rate		
€/£ Translation rate	1.14	1.17
\$/€ Transaction rate (hedged)	1.15	1.16
CHF rate		
CHF/£ Translation rate	1.22	1.26
\$/CHF Transaction rate (hedged)	1.08	1.13
PBT impact £m		
Year-on-year translation		(6.5)
Year-on-year transaction		(2.3)
Year-on-year currency headwind		(8.8)

The sensitivity of full-year revenue and underlying PBT to exchange rate translation movements against sterling, when compared to the 2021 average rates is shown below.

± 10 US\$ cents = ± £75m Revenue; ±7m PBT

± 10 Euro cents = ± £7m Revenue; ± 1m PBT

± 10 Swiss cents = ± £6m Revenue; ± 2m PBT

Operating exceptionals

Appendix 2

£m	FY 2020 £m at \$1.29	FY 2021 £m at \$1.36
P&L charge		
Asset impairments/write-downs	374.2	(3.8)
Covid-19 costs net of income	22.0	3.8
Site consolidations	33.5	14.7
Environmental clean-up costs	-	29.5
Business restructuring and other items	(1.0)	(1.0)
Total	428.7	43.2
Cash out		
Covid-19 costs net of income	18.9	3.3
Site consolidations	31.6	22.6
Business restructuring costs	(1.2)	-
Total	49.3	25.9

Cash drivers

Appendix 3

£m	FY 2021 at \$1.36
1. R&D	
Group spend	70.7
Less: Charged to cost of sales / WIP	(14.5)
Less: Capitalisation	(27.6)
Add: Amortisation / Impairment	35.6
Charge to net operating costs	64.2
2. Fixed assets	
Capital expenditure	69.7
Depreciation/amortisation	76.9
3. Retirement benefit deficit payments	42.1
4. Free of charge costs	
Expensed	49.2

Retirement benefit obligations

Appendix 4

£m	FY 2020	FY 2021
Opening deficit	(267.9)	(295.4)
Net deficit payments	21.7	42.1
Actuarial movements - assets	93.5	47.4
Actuarial movements - liabilities	(136.1)	68.0
	<u>(42.6)</u>	<u>115.4</u>
Other movements (including FX)	(6.6)	1.5
Closing deficit	<u>(295.4)</u>	<u>(136.4)</u>
UK discount rate	1.4%	1.8%
US discount rate	2.3%	2.8%

Shares in issue

Appendix 5

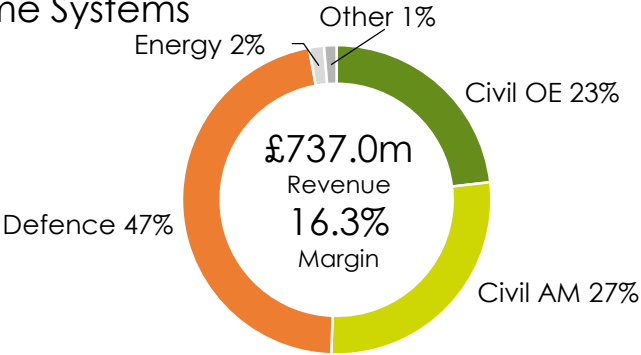
Share in millions	FY 2020	FY 2021
Opening	777.5	781.2
Share schemes	3.7	0.8
Closing	781.2	782.0
Average¹	777.8	780.2

¹ Adjusted to exclude own shares

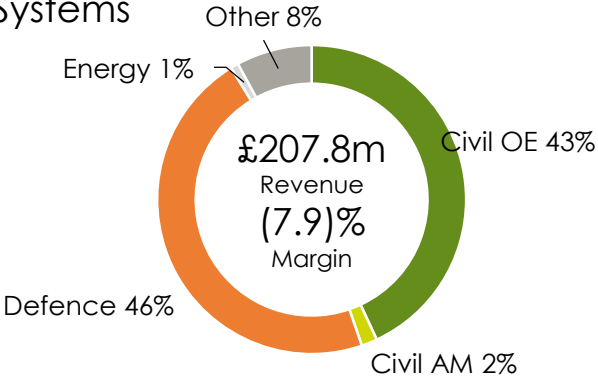
Market segment exposures by division

Appendix 6

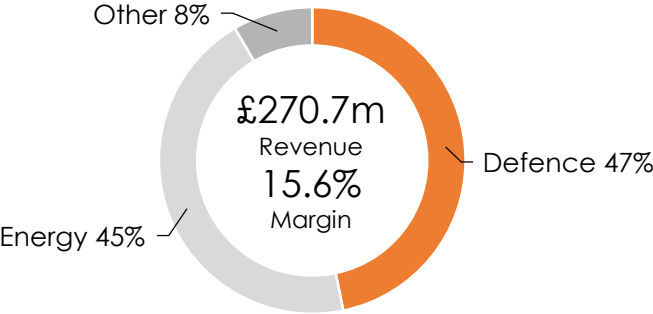
Airframe Systems



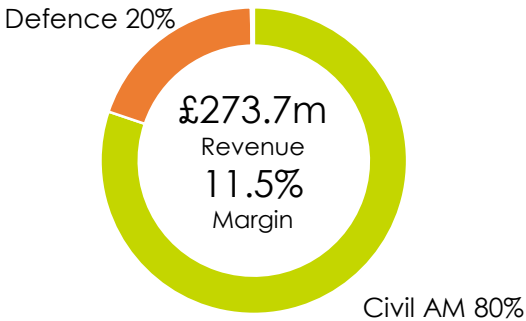
Engine Systems



Energy & Equipment



Services & Support



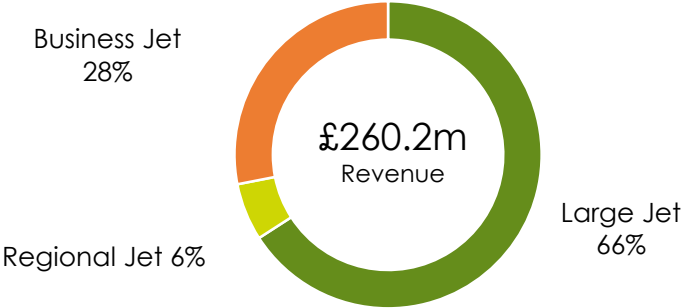
LEGEND

- Civil OE
- Civil AM
- Defence
- Energy
- Other

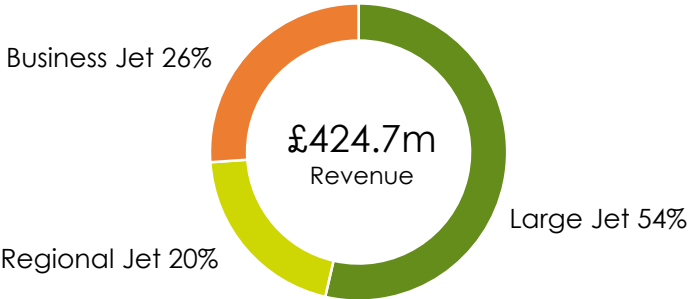
Market segment exposures by end market

Appendix 7

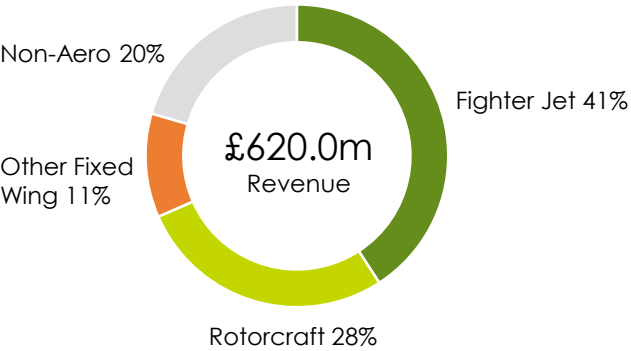
Civil OE



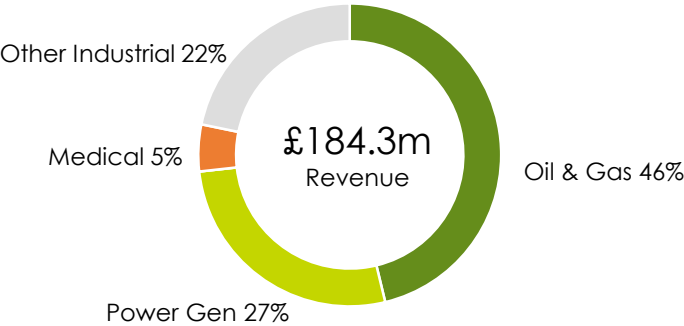
Civil AM



Defence



Energy & other



Revenue growth by quarter

Appendix 8

Organic Growth	Q1 2021	Q2 2021	H1 2021	Q3 2021	Q4 2021	H2 2021	FY 2021
Civil OE	(45.6)%	3.1 %	(28.2)%	9.8 %	25.9 %	17.4 %	(10.0)%
Civil Aftermarket	(46.2)%	10.4 %	(24.2)%	43.9 %	57.7 %	51.0 %	6.6 %
Defence	(9.8)%	(7.2)%	(8.5)%	(11.8)%	(15.5)%	(13.7)%	(11.2)%
Energy	0.4 %	7.2 %	3.8 %	(3.4)%	20.1 %	8.3 %	6.2 %
Other	(7.2)%	(15.1)%	(11.3)%	(12.6)%	2.1 %	(4.9)%	(8.4)%
Group	(28.8)%	(0.3)%	(16.3)%	4.7 %	11.6 %	8.1 %	(4.9)%

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